



MINISTRY OF LANDS, PUBLIC WORKS, HOUSING AND URBAN DEVELOPMENT
STATE DEPARTMENT FOR HOUSING AND URBAN DEVELOPMENT

REQUEST FOR EXPRESSION OF INTEREST

Consulting Services - Firm Selection

COUNTRY:	The Republic of Kenya
PROJECT TITLE:	Second Kenya Urban Support Program (KUSP II)
PROJECT ID:	P177048
CREDIT NO.:	7349-KE; 7350-KE; IDA Grant Number E208-KE
REFERENCE NAME:	Consulting Services to Develop a Model Municipal Solid Waste Management Service Financing Framework
CONTRACT NO.:	KE-MOTI-543586-CS-QCBS

1. The Government of Kenya has received financing from the World Bank (the Bank) towards the cost of the **Second Kenya Urban Support Program (KUSP II)** and intends to apply part of the proceeds for consulting services.
2. The aim of the consulting services ("the Services") is to design a comprehensive Model Municipal Solid Waste Management Service Financing Framework and model legal framework that cities/municipalities can adopt to operationalize the financing framework. The Consulting Services is expected to be for a period of six (6) calendar months from the date of contract commencement.
3. The detailed Terms of Reference (TOR's) for the assignment can be found at the following websites - www.housingandurban.go.ke and www.tenders.go.ke or can be obtained at the address given below;
4. The State Department for Housing and Urban Development (the Client) in the Ministry of Lands, Public Works, Housing and Urban Development - now invites eligible Consulting firms ("Consultants") to indicate their interest in providing the Services; Interested Consultants should provide information demonstrating that they have the required qualifications and experience to perform the services (**attach evidence**). The shortlisting criteria are:
 - a. **Core business and years in business:** The firm shall be registered/incorporated as a consulting firm with at least 10 years of demonstrable experience in municipal finance, solid waste management, and legal/institutional framework development.
 - b. **Relevant Experience:** The firm shall:
 - i) Demonstrate a track record in developing financing frameworks, PPP models, tariff and charging systems, or other sustainable service delivery mechanisms in the urban or environmental sector.
 - ii) Demonstrate having successfully completed at least two comparable assignments in the past ten (10) years, including one within the last five (5) years, preferably under a donor-financed or World Bank-supported program.
 - iii) Provide proof of understanding Kenya's devolution framework, county governance systems, solid waste management laws and regulations (including EMCA, SWM Act 2022, and County Solid Waste Management Policies/Bylaws), and public finance laws (e.g., PFM Act 2012).
 - iv) Provide experience in participatory stakeholder processes, including multi-stakeholder consultations, capacity-building initiatives, and institutional strengthening at both county and national levels.
 - c. **Technical and managerial capability of the firm:** The firm must demonstrate adequate technical depth and managerial competence to deliver the assignment, including:
 - i) A multidisciplinary team with expertise in municipal finance, waste management, legal drafting, environmental economics, and institutional governance.
 - ii) Evidence of a structured management system for quality assurance, coordination, and timely delivery of outputs.
 - iii) Experience managing multi-county or intergovernmental assignments requiring collaboration among diverse institutions.
 - iv) Availability of in-house or associated financial modeling and legal advisory capabilities relevant to service financing and PPP arrangements.
 - v) Strong project management and client coordination mechanisms to ensure efficient communication, reporting, and stakeholder engagement throughout the consultancy period.

Key experts will not be evaluated at the shortlisting stage.
5. The attention of Consultants' is drawn to Section III, paragraphs 3.14, 3.16 and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" First Published July 2016 and Revised Fourth Edition November 2020 (**Procurement Regulations**"), setting forth the World Bank's policy on conflict of interest.
6. The Consulting firm will be selected in accordance with the Quality Cost Based Selection (QCBS) Method set out in the Procurement Regulations.
7. Further information can be obtained at the address given below from 0900hrs to 1700hrs East African Time (EAT) from Monday to Friday excluding lunch hour (1300hrs-1400hrs) and public holidays.
8. Expression of interest should be delivered by Tuesday 5th May 2026 at 1000hrs EAT using one of the following modalities:
 - a) Deposit in the Tender Box located on 6th Floor, Ardhi House in Nairobi, Kenya;
 - b) Send via email to: kusp2proc@housingandurban.go.ke.
9. Expressions of Interest must be delivered in written form to either the tender box located at located on 6th Floor, Ardhi House in Nairobi, Kenya or e-mail : kusp2proc@housingandurban.go.ke and clearly marked with the Reference Name and Number as indicated above and addressed to:

Address:
Principal Secretary
State Department for Housing and Urban Development
Ardhi House, 6th Floor
Ngong Road
P.O. Box 30119-00100
Nairobi, Kenya