



Kenya National Highways Authority

Quality Highways, Better Connections

Barabara Plaza, Block A & C, Jomo Kenyatta International Airport (JKIA), Off Airport South Road, along Mazao Road,
P.O Box 49712 - 00100 Nairobi, Tel 020 - 4954000 / 0700 423 606 Email dg@kenha.co.ke / Website www.kenha.co.ke

Request for Proposal Letter

RFP No: KeNHA/3009/2026

Date: 18th September, 2026

**M/s Zutari in association with M/s Norken International Ltd
And Kenya National Cleaner Production Centre as sub-consultants**

P.O Box 40111-00100

NAIROBI

Tel: +254 717 788 119

Email: kenya@zutari.com

M/s CEG (Consulting Engineering Group Ltd)

In JV with M/s Wanjohi Mutonyi Consult Ltd

and M/s CEG UK Ltd as a sub-consultant

CEG tower, B-11 (G), Malviya industrial area

INDIA

Tel: +91 141 2751801-03

Email: ceg@cegworld.com

M/s Dar AL Handasah Consultants (Shair & Partners)

in association with M/s Afri Trade Consulting Group Ltd,

M/s Runji Consulting Group Ltd & M/s Axiol Group Limited

as sub-consultants

P.O Box 76225-00508

BAHRAIN

Tel: +254 714872 724

Email: nairobi@dar.com

**M/s Almonds Global Infra Consultant Ltd in JV with M/s Nippon Koei Co. Ltd & M/s
Infraplus Consulting pvt Ltd and in association with M/s Nippon Koei India Pvt Ltd and
M/s Koei Africa Ltd as sub-consultants**

F-33/3, Okhla Industrial area, Phase II, New Delhi-110020

INDIA

Tel: +91 114350 0700

Email: infra.bd@almondz.com

Vision: A quality National Trunk Road Network to all for prosperity

Mission: To develop and manage resilient, safe, and adequate National Trunk Roads for sustainable development through innovation and optimal utilization of resources

Core Values:

Accountability

Sustainability

Innovation

Teamwork

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Kenya National Highways Authority

KeNHATV

Kenya National Highways Authority

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@kenhaofficial

ISO 9001 : 2015 & ISO/IEC 27001 : 2022 Certified

M/s Kyong Dong Engineering Co. Ltd (KDEC) Korea in JV with M/s CHEIL Engineering Co. Ltd and M/s Kiri Consult Ltd as a sub-consultant
Smart K building A, 20, Gwacheon-Daero,
SOUTH KOREA
Tel: +82-70-7437-6999,
Email: lightingmoon@daum.net

M/s Kunhwa Engineering & Consulting Co. Ltd in association with M/s CAS Consultants Ltd as a sub-consultant
321 Teheran-ro, Gangnam-gu, Seoul,
SOUTH KOREA
Tel: +82-2-6938-7511,
Email: overseas@kunhwaeng.co.kr/kunhwa.korea@gmail.com

Dear All,

MAU SUMMIT – ELDORET – MALABA (A8) ROAD CAPACITY ENHANCEMENT

REQUEST FOR PROPOSALS FOR CONSULTING SERVICES FOR TECHNICAL FEASIBILITY STUDY FOR MAU SUMMIT – ELDORET- MALABA (A8) ROAD FOR IMPLEMENTATION ON A PPP BASIS.

TENDER NO. KeNHA/3009/2026

1. The Government of Kenya (hereinafter called “Recipient”) has applied for financing from the Asian Infrastructure Investment Bank (the “Bank”) in the form of a “Special Fund” (hereinafter called “Special Fund”) toward the cost of **Consultancy Services for Technical Feasibility Study for Mau Summit-Eldoret-Malaba (A8) Road for Implementation on a PPP Basis**. The Kenya National Highways Authority, an implementing agency of the Client, intends to apply a portion of the proceeds of this special fund to eligible payments under the contract for which this Request for Proposals is issued. Payments by the Bank will be made only at the request of the Kenya National Highways Authority and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the special fund agreement. The special fund agreement prohibits a withdrawal from the special fund account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations. No party other than the Government of Kenya shall derive any rights from the special fund agreement or have any claims to the proceeds of the special fund.
2. The Client now invites proposals to provide the following consulting services (hereinafter called “Services”): **Consultancy Services for Technical Feasibility Study for Mau Summit-Eldoret-Malaba (A8) Road for Implementation on a PPP Basis**. More details on the Services are provided in the Terms of Reference (Section 7).

3. This Request for Proposals (RFP) has been addressed to the following shortlisted Consultants:

No.	Firm / Lead Firm Name	Country of Origin (Lead Firm)	Associate/JV Firm (s)	Nature of Submission (Sole / JV / Sub-Consultancy)	Country of Origin (Associate)
1.	M/s Zutari	South Africa	M/s Norken International Ltd	Sub-consultant	Kenya
			Kenya National Cleaner Production Centre	Sub-consultant	Kenya
2.	M/s CEG (Consulting Engineering Group Ltd)	India	M/s Wanjohi Mutonyi Consult Ltd	Joint venture	Kenya
			M/s CEG UK Ltd	Sub-consultant	United Kingdom
3.	M/s Dar AL Handasah Consultants (Shair & Partners)	Bahrain	M/s Afri Trade Consulting Group Ltd	Sub-consultant	Kenya
			M/s Runji Consulting Group Ltd	Sub-consultant	Kenya
			M/s Axiol Group Limited	Sub-consultant	Kenya
4.	M/s Almonds Global Infra Consultant Ltd	India	M/s Nippon Koei Co. Ltd	Joint venture	Japan
			M/s Infraplus Consulting pvt Ltd		India
			M/s Nippon Koei India Pvt Ltd	Sub-consultants	India
			M/s Koei Africa Ltd		Kenya
5.	M/s Kyong Dong Engineering Co. Ltd (KDEC) Korea	South Korea	M/s CHEIL Engineering Co. Ltd	Joint venture	South Korea

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No.	Firm / Lead Firm Name	Country of Origin (Lead Firm)	Associate/JV Firm (s)	Nature of Submission (Sole / JV / Sub-Consultancy)	Country of Origin (Associate)
			M/s Kiri Consult Ltd	Sub-consultant	Kenya
6.	M/s Kunhwa Engineering & Consulting Co. Ltd	South Korea	M/s CAS Consultants Ltd	Sub-consultant	Kenya

4. It is not permissible to transfer this RFP to any other firm, such as Consultant's parent companies, subsidiaries and affiliates. The Client will reject a Proposal if the Consultant (i) transfers this RFP to any other firm or (ii) drops a joint venture (JV) member without the Client's prior consent, which is given only in exceptional circumstances, e.g., when a JV member is sanctioned or has been declared bankrupt or an occurrence of force majeure.
5. A firm will be selected under Quality and Cost Based Selection method procedures and in a : Full Technical Proposal (FTP) format as described in this RFP, in accordance with the Bank's Procurement Instructions for Recipients (PIR), which can be found at the following website: www.aiib.org

The RFP includes the following sections:

Section I – Request for Proposal Letter

Section II – Instructions to Consultants and Data Sheet

Section III – Technical Proposal *FTP* - Standard Forms

Section IV – Financial Proposal - Standard Forms

Section V – Eligible Countries

Section VI – Prohibited Practices

Section VII – Terms of Reference

Section VIII – Standard Form of Contract - Lump-Sum

Section IX – Notification of Intention to Award Form and Beneficial Ownership Disclosure Form

6. Please inform us by **25th September, 2026** in writing at **Kenya National Highways Authority, P.O Box 49712-00100, Nairobi** or by e-mail procurement@kenha.co.ke and ppp@kenha.co.ke:

(a) that you have received this Request for Proposals; and

- (b) whether you intend to submit a proposal alone or intend to enhance your experience by requesting permission to associate with other firm(s) (if permissible under Section II, Instructions to Consultants (ITC), Data Sheet 14.1.1).
7. Attention is drawn to the ITC 32.1 requiring the Client to disclose information on the successful Consultant's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the Request for Proposals.
8. Details on the proposal's submission date, time and address are provided in ITC 17.7 and ITC 17.9.

Yours sincerely,

Richard Kilel
DEPUTY DIRECTOR-SCM

